Message Text

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FM AMEMBASSY JAKARTA

TO AMEMBASSY MANILA PRIORITY

AMEMBASSY SEOUL

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EO 11652: N/A TAGS: BEXP ID

SUBJ: P T CEMENT PADANG INDARUNG PROJECT

- 1. PLEASE PASS FOLLOWING INFORMATION IN REPLY HIS TELEPHONE INQUIRY TO JESSE TAYLOR, KAISER ENGINEERS, WHO VISITING MANILA NOVEMBER 4 AND SEOUL NOVEMBER 5-12. TAYLOR WILL CONTACT COMMERICAL SECTIONS AMEMBASSIES BOTH CITIES:
- 2. P T CEMENT PADANG REPORTS THEY STILL AWAITING GOI DECISION RE FINANCING SOURCE FOR INDARUNG PROJECT.
- 3. BAPPENAS OFFICIAL COMMNTED CONFIDENTIALLY THAT
 DECISION NOT RPT NOT YET REACHED WHETHER CANADIAN
 FINANCING WILL BE USED FOR INDARUNG PROJECT. HOWEVER,
 CANADIAN EXPORT DEVELOPMENT CORP OFFICIALS DUE ARRIVE
 JAKARTA NOVEMBER 11 AT WHICH TIME THEY WILL DISCUSS SEVERAL
 FINANCING QUESTIONS, SOME OF WHICH MUST BE RESOLVED PRIOR
 TO DECISION ON INDARANG. THUS CONCEIVABLE DECISION ON
 CANADIAN FINANCING FOR INDARUNG COULD BE DELAYED EVEN
 BEYOND NOVEMBER. HOWEVER, BAPPENAS OFFICIAL ALSO
 INDICATED (A) CANADA HAD EXPRESSED STRONG INTEREST IN
 INDARUNG PROJECT, (B) P T CEMENT PADANG OFFICIALS ALREADY HAVE
 DETAILED LIST CANADIAN CONTRACTORS AND CONSULTANTS
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OBTAINED DURING RECENT VISIT TO CANADA, (C) WHILE

P T CEMENT PADANG MIGHT STILL PREFER DANISH SOURCING, DENMARK GOVERNMENT NOT RPT NOT YET OFFERED EXPORT CREDIT FINANCING, AND (D) F L SMIDTH (PADANG'S PREFERRED DANISH SUPPLIER) HAS MANUFACTURING FACILITIES IN CANADA.

4. FINALLY, CANADIAN EMBOFF CONFIRMED PLANNED VISIT CANADIAN EXPORT DEVELOPMENT CORP OFFICIALS AND INDICATED THAT INDARUNG PROJECT, WHILE NOT RPT NOT YET DECIDED, WOULD CERTAINLY BE DISCUSSED DURING VISIT. CANADIAN EMBOFF ALSO CONCURED OUR ASSESSMENT THAT CONSULTANT DECISION VIRTUALLY IMPOSSIBLE BEFORE DECEMBER 1. ENTIRELY POSSIBLE FORMAL FINANCING DECISION ITSELF WILL BE DELAYED UNTIL THEN.

5. STILL EVERYTHING POINTS TO ULTIMATE CANADIAN FINANCING. WITHOUT KNOWING TAYLOR'S COMPANY IDENTITY, CANADIAN EMBOFF DORETT COMMENTED SOURCING WOULD BE TIED AND ANY INTERESTED US FIRM WOULD NEED CANADIAN AFFILIATE. HE SOUNDED QUITE HAPPY MEET TAYLOR WHEN TAYLOR NEXT VISIT JAKARTA. NEWSOM

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